# Curriculum Vitae



1. Family name	Caroli	2. First name	Paolo Valter
3. Date of birth	22/01/1962	4. Nationality	Italian
5. Civil status	Married	6. Sex	Male

7. Resident	Via Malpensata, 21 - Lecco (Italy)		8. Mobile	+39 3357000838
				+20 1020134406
9. Mail	paolo@paolocaroli.com	10. Skype	Paolocaroli	
WEB	www.paolocaroli.com			

I have been involved in development and international cooperation since 1983. In 1985, I was among the promoters and founders of the NGO 'CESVI Cooperazione e Sviluppo. Between 1986 and 2002, I was the Director of CESVI, responsible for planning, implementation, and project follow-up in several parts of the world (Latin America, Africa, Asia, and Eastern Europe). Between 2002 and 2008, I was the president of the consortium of UNA NGOs focusing on East African countries. By assuming the role of CESVI Vice-President between 2002 and 2006, I also acquired increased responsibilities in developing and enhancing relations with major international donors while representing the organization at international forums.

Since 2006 and till the beginning of 2019, I have been working abroad between Nepal, Southern Africa, and Egypt, focusing mainly on natural resources management, tourism development, and community and social development, implementing projects and activities aiming to develop innovative approaches and schemes for Community Based Natural Resource Management, such as Public-Private-Community-Partnership (PPCP), transboundary resource management and community development and ecotourism development. Working in Southern Africa also exposed me to various innovative CBNRM experiences and challenges of a region globally recognized as a host of innovation in this field. The variety of experiences that I was able to accumulate by working in this region, with public Government institutions at all levels, local communities, and traditional leaderships, as well as the private sector, provided me with a clear understanding of the CBNRM process and developments, both from the perspective of sustainable development and conservation as well as for community and social development.

Between 2017 and now, I have been a technical expert and chief technical advisor in two UNDP-financed projects that have supported the Egyptian Government in improving its environmental policies in the tourism sector. Under these assignments, I have worked extensively with the Egyptian private sector to expand and support green and sustainable practices that can also involve local communities.

In a handful of months, in 2020, with the inception of the COVID-19 pandemic, I assumed the leadership of several Italian teams delivering high-impact emergency and recovery responses. My primary assignments include managing a recovery program targeting more than 4,200 small businesses in the city of Bergamo, designing and implementing support mechanisms targeting selected business clients for the major Italian telecom company Fastweb, and designing and implementing a strategy to support the music sector across Italy, targeting more than 1,500 individuals.

My primary expertise is project management, sustainable development, and supporting the establishment of successful partnerships involving the public sector, the private sector, and communities. I gathered experience in applying research and technical inputs towards planning, implementation, and evaluation of community-based natural resource management and conservation, with strengths in gathering, evaluating, synthesizing, and reporting baseline information to inform development projects and project design, including the use of participatory techniques to generate baseline data on livelihood activities and the use of natural resources by communities.

I acquired several experiences and a strategic understanding of sustainable planning, sustainability, and sustainable development. I have focused experience and thematic expertise in biodiversity, solid waste management, energy, and water.

#### [In square brackets, reference numbers to employment assignments]

I have been involved with the preparation of **development strategies** [14.13, 14.9, 14.8, 14.7], defining project and **development priorities** [14.7], and doing **context analysis** [14.7]. I also gained experience in **project proposal identification** [14.4] and project **analysis** and **evaluation** [14.4, 14.2]. I conducted **needs assessment** analysis [14.5, 14.12, 14.4] and **problem review and identification** [14.6]. In several countries, I was tasked to support **sustainable planning** and environmentally friendly development [14.18, 14.13, 14.8, 14.3].

#### Business Support, Development, and Organisation

I have a well-established knowledge of business promotion and the diverse functions that support it, including **strategy development** [14.15] and business model analysis, especially in the **tourism sector** [14.13, 14.10, 14.8]. I also have a solid understanding of the implications and opportunities of **Generative Artificial** 

**Intelligence** (AI) [14.17, 14.16]. I have established support **assistance and services** for small enterprises [14.12].

#### **Biodiversity**

I gained extended experience in implementing biodiversity development projects, focusing on protected area management [14.13, 14.11, 14.9, 14.8, 14.7, 14.5]; adaptive management [14.13, 14.12, 14.8, 14.7]; assessment of environmental impacts [14.18, 14.13, 14.11, 14.9, 14.8, 14.7, 14.5, 14.1]; mainstreaming biodiversity in tourism [14.13, 14.8]; supporting Community Based Natural Resource Management [14.18, 14.9, 14.8, 14.7, 14.5]; biodiversity assessments [14.18, 14.13, 14.13, 14.7, 14.5]; biodiversity assessments [14.18, 14.13, 14.7]; biodiversity evaluation [14.13, 14.8, 14.7, 14.5]; biodiversity monitoring and governance of environmental common pool resources [14.18, 14.8, 14.7, 14.5].

I have been involved with management, development, and sustainability issues in the following protected areas:

- Aqaba Marine Reserve, Jordan
- El Omayed Protected Area, Egypt
- Golfo di Corigliano, riserva naturale del lago di Tarsia e della foce del fiume Creti, Italy
- Gonarezhou National Park, Zimbabwe
- Kneiss Islands Nature Reserve, Tunisia
- Kruger National Park, South Africa
- Limpopo National Park, Mozambique
- Nabq Protected Area, Egypt
- Qaroun Protected Area, Egypt
- Sagarmatha National Park, Nepal
- Siwa Protected Area, Egypt
- Tyre Coast Nature Reserve, Lebanon
- Wadi El Gemal Protected Area, Egypt
- Wadi El Rayan Protected Area, Egypt

# Solid Waste Management

With the Environmental Department of South Africa, I redesigned **waste management** systems and wastewater treatment of the "African Ivory Route" [14.8]. This activity focused on staff training and skill development, introducing procedures and standards in waste management and treatment in tourism camps, organizing and equipping differentiated garbage collection, sustainable waste collection and transport, and recycling. In Nepal, I supported improving waste management in the Sagarmatha National Park, focusing on collection, recycling, **and disposal** [14.5].

# Energy

In managing, implementing, and advising several project development activities, I tackled energy issues from several angles, especially those concerning efficient and sustainable **use of energy resources**, **energy savings**, **and** energy **production with PV** [14.13, 14.8]. I am also a member of the cooperative <u>eNostra</u>, which

produces 5 GWh of renewable energy from solar and wind generation and sells renewable energy to over 11,000 consumers in Italy.

#### Water

I started my education in chemistry, and in the context of my on-the-job training, I served at the "Europizzi" company (Urgnano, Italy), dealing with wastewater treatment, water quality control, wastewater **management**, and **monitoring the wastewater plant** [14.1]. In South Africa, I was involved in improving water management at tourist camps on the African Ivory Route [14.8].

I am a focused professional with management and organizational skills. My experience managing environmental projects abroad has contributed to consolidating my understanding and skills in biodiversity conservation, natural resource management, sustainable livelihood, and adaptive management.

I have gained extensive experience in management at the organisation, consortium, and project levels. I have also worked on project design and implementation in different geographic and thematic contexts, focusing on emergency, rehabilitation and reconstruction, social development, and environmental sustainability. I have accumulated work experience in a variety of institutional contexts, including CBOs, NGOs, INGOs, International Organisations, National Government Departments, and Local Government Departments.

In my work experience, I managed tender processes, defined terms of reference for service works and consultancies, and detailed requirements for equipment and civil works.

Through my work experience, I have consolidated my understanding of policies and legal frameworks for environmental protection and development, institutional development and coordination, government planning, and partnership for development, including sustainable livelihood and adaptive management.

A positive attitude toward managing complex institutional set-ups and challenging environments puts me at ease as a natural coordinator and manager with a strong adaptive approach. I enjoy tackling complex problems and managing teams to deliver effective and timely responses.

11. Education		
Institution	Date	Degree
UNIMI (Università degli studi di Milano)	1986	M.Sc. Political Science
Istituto Tecnico Industriale Giulio Natta di Bergamo	1982	Diploma in Chemistry

12. Lang	uages			
	Read	Speak	Write	Understand

Italian	Native	Native	Native	Native
English	Full Professional	Full Professional	Full Professional	Full Professional
Spanish	Professional	Professional	Limited	Professional
Portug uese	Limited	Limited	Limited	Limited
French	Limited	Limited	Limited	Limited
Arabic	Limited	Limited	Limited	Limited

13. Skills		

- **Project design**. Integrated and multi-sector interventions; analytical skills; establishment of partnership and cooperation with agencies and institutions.
- **Project cycle.** Feasibility and design; implementation; monitoring and evaluation; reports and technical evaluation; set up monitoring systems and methodologies.
- Project management, implementation, and delivery of activities. Logistics; overview of operations; liaison of transboundary activity and integration of activities; delivery of activity and project implementation; operations in remote and critical contexts such as high altitude (Himalayas), remote areas (parks and wilderness environments), and conflict zones (Kosovo, Bosnia, Somalia); identify management issues and improvement of organizational capacity to meet targets; ability to deal with constraints and unforeseen; competence to deal with logistic problems, address emergencies and plan suitable solutions in dynamic and complex environments; extensive experience in implementing projects with high social and economic impact, particularly in transboundary contexts, sensitive environmental areas such as parks, protected areas and buffer zones.
- **Mobilization of resources and implementation**. Experience with several donors, including the EU, Italian Development Cooperation, UN Agencies, Local Government Bodies, and the Private Sector.
- Systemic planning and development. Country strategies; priorities and context analysis; project proposal identification, analysis, and evaluation; needs assessment; analysis of problems; planning and incorporation of environmental, social, and institutional priorities; measures for addressing resource constraints through partnerships and optimization.
- **Community and social development:** Participatory planning, support for organizations, development of institutions, governance and governance systems, awareness raising, implementation of projects with local and international NGOs, CBOs, and women's groups, and conflict resolution.
- Natural resources management. Management of protected areas; integrated natural resources management and biodiversity conservation; eco-tourism and tourism development; biodiversity and sustainable use of resources; ecosystem services: analysis and evaluation of human impacts, optimization and actions for protection and enhancement; support to decision-making and employment of decision support systems and frameworks for sustainable management of natural resources.

- Community-Based Natural Resource Management (CBNRM). Sustainable development in protected areas and transboundary contexts with a strong focus on community ownership and benefits. Development of institutional frameworks for resource management with the involvement of private and public institutions and communities within national and regional contexts.
- **Partnerships**. Working experience in institutional alliances and partnership development, supporting Public-Private-Community partnerships, and managing public-private non-profit partnerships.
- **Climate change**. Assessment of impacts and mitigation/adaptation mechanisms; effects of climate change on communities and people; shifting production patterns, pressure on resources, and displacement
- **Transboundary**. Policy development and change regarding visas and the movement of people across borders; transboundary dialogue to unlock opportunities and develop options for regional integration.
- Institutional analysis, stakeholder involvement, and local authorities (local, district, province). Stakeholder involvement and building trust and cooperation between actors. Transboundary dialogue between local public institutions, traditional authorities, and local communities to promote integration and address transboundary problems.
- **Mobility and movement**. From the perspectives of tourist development and integration of local communities living in adjacent states.
- **Decision-making and Decision Support Systems.** Analysis of decision-making processes; data gathering for decision-making; incorporation of information and data for informed management; multi-sector data integration for holistic planning. Operationalization of Decision Support Systems.
- **Training and capacity building:** Identifying training needs and defining a skills baseline; training programs and skills transfer.
- Quantitative and qualitative methods for human development and natural resource management, monitoring, and evaluation. Surveys and data collection to support management and decision-making; participatory approaches and methodologies; and M&E.
- **Cooperation and coordination.** Between Government Agencies at national and transboundary scales and within Government Departments.
- **Budgeting, administration, logistics and support.** Budgeting, budget management, and monitoring; procurement; administration; logistics; support to project teams and liaising functions in transboundary and cross-country operations.
- Team leading and team building (multidisciplinary teams). Management of teams in the development and emergency multi-sector projects (regional and national); leadership and management of staff (national and expatriate); supervision of diverse groups of people and team building; organization and coordination of team members toward successful delivery of planned outputs; selection of HR and deployment of teams; definition of terms of reference and overview of target achievement.
- **Reporting.** Familiar with reporting guidelines, procedures, and standards of major international donors, report writing, supervision of reporting processes, and communication skills at all levels.

- Information and data management, including database design and deployment, platform design and setup for data collection, sharing, and analysis, and website design and implementation.
- Communication networking and building partnerships. Development of information; reporting; newsletters; presentations; promotion of public relations; information and communication material design; dialogue and coordination of stakeholders; experience in operating in complex institutional environments, including UN agencies, the European Union and government bodies, International donors, Diplomatic bodies, Universities, INGOs and NGOs; partnership development (Universities; National and International institutions; Government agencies and NGOs); establishment and follow-up of Memorandum Of Understanding (MOU) and partnerships.
- Software development and Database Management Systems. Design and development of the accountancy system 'GINKO,' used by CESVI and other NGOs; design and development of the architecture for administrative information sharing 'MangoView,' used by CESVI; design of the framework for data administration and accountancy 'MANGO' used by CESVI; design and development of the Data Management System to support decision-making in Natural Resource Management 'BAOBAB'; ideation and design of architecture and guidelines of "Mangrovia," database management system and software for the management of cascading grants at CESVI. Knowledge of SQL language for database management.
- **Negotiation.** Negotiators aim to achieve a shared understanding, agreement, and value with stakeholders, donors, and government bodies.
- Listener with a proactive attitude toward problem-solving. Understanding problems and complexities with a commitment to problem-solving, developing strategies for incremental gains and win-win solutions.
- Create and set up institutions and innovative approaches—founder of CESVI; founder of UNA.

#### 14. Work

[14.18] December 2024 – up to now		
Employer	UNIDO	
	Egypt	
Duty station	Egypt, Cairo and Hurghada	
Position	International Technical Advisor	
Project title	Green Hurghada	
Donor	GEF	
Sector	Environment	
Budget	27M USD	
Work description		

• Strategic planning and implementation guidance

- Providing ongoing technical support to the project for adaptive management
- Assisting the policy framework development
- Assisting in the design of Natural Capital Accounting (NCA)
- Assisting with enhancing tourism sustainability
- Assisting in designing funding mechanisms and revolving funds
- Drafting TORs for project activities
- Monitor implementation of work plans and project activities

[14.17] January 2024 – up to now		
Activity	AI Agent designer and AI Trainer	
Sector	Generative Artificial Intelligence	
Description		
	blished the online service <u>Alsapiens</u> <sup>1</sup> to promote Al Agent design, ing and education about Generative Al ces:	
0	Analysis and identification of use cases	
	Analysis of training needs	
0	Tailor-made solutions and training	

- Prompt-design
- Al Agents development and GPTs customization

[14.16] January-April 2024		
Employer	Cesvi	
	Italy	
Duty station	Identification of AI potentials and its applications to the	
,	foundation activities	
Position	Advisor	

<sup>1</sup> <u>http://www.aisapiens.ai/</u>

- Identification of AI potentials for the organisation
- Analysis of use case and practical applications
- Testing and experimentation
- Training courses for staff about the use of Generative AI

[14.15] August 2023 – up to now		
Employer	UNDP	
	Egypt	
Duty station	Egypt, Cairo and Sharm El-Sheik	
Position	Chief Technical Advisor (CTA)	
Project title	Green Sharm El-Sheikh	
Donor	UNDP	
Sector	Environment	
Budget	62M USD	

#### Work description

- Guiding the overall technical direction of the project
- Supporting the development of the city's Sustainable Strategy
- Providing ongoing support to the project for adaptive management
- Enable the project to maintain strategic direction during implementation
- Emphasize learning and adaptive approach to project management and implementation
- Drafting TORs for project activities
- Monitor implementation of work plans and project activities

[14.14] July – December 2023		
Employer	ANTEO	
	Italy	
Duty station	Italy, Biella	
Position	Consultant	
Work description		

- Establishment of extracurricular internships for health care givers
- Review of Italian migration legislation focusing on internships in the Mediterranean Region
- Evaluation of opportunities offered by the project YMed promoted by the International Organisation for Migrations

[14.13] October 2019 – May 2024		
Employer	UNDP	
	Egypt	
Duty station	Egypt, Southern Red Sea coastal belt, North-West	
	Mediterranean coastal belt, Siwa Oasis and protected area	
Position	Chief Technical Advisor (CTA)	
Project title	Mainstreaming the conservation and sustainable use of	

	biodiversity into the tourism development and operations in threatened ecosystems in Egypt
Donor	UNDP
Sector	Environment
Budget	3M USD
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- Guiding the overall technical direction of the project
- Providing ongoing support to the project for adaptive management
- Enable the project to maintain strategic direction during implementation
- Emphasize learning and adaptive approach to project management and implementation
- Drafting TORs for project activities
- Monitor implementation of work plans and project activities

[14.12] May 2020 – September 2022	
Employer	Cesvi foundation
	Italy
Duty station	Italy
Position	Team Leader
Sector	COVID-19 emergency and recovery initiatives
Budget	29M €
Work description	
• Team L	eader for the Public-Private-No Profit Partnership managing the
" <u>Rinasc</u>	<u>imento</u> <sup>2</sup> " programme, targeting more than 4,200 small business in

- the city of Bergamo
- Team Leader for the fund <u>Scena Unita</u><sup>3</sup> supporting more than 1,500 individuals in the music sector across Italy
- Team Leader for managing activities supporting small businesses clients of the major telecom group in Italy Fastweb to face the COVID pandemic crisis

[14.11] March 2021 – March 2022	
Employer	Proges
	Italy
Duty station	Italy
Position	Communication and regional networking manager for the <u>Med4EBM</u> <sup>4</sup> project involving four MPAs - Golfo di Corigliano, Riserva naturale del Lago di Tarsia e della Foce del Fiume Creti (Italy) - Gulf of Aqaba – Aqaba Marine Reserve (Giordania) - Kneiss Islands Nature Reserve (Tunisia)

<sup>&</sup>lt;sup>2</sup> https://www.rinascimentobergamo.it

<sup>&</sup>lt;sup>3</sup> https://scenaunita.org

<sup>&</sup>lt;sup>4</sup> https://www.enicbcmed.eu/projects/med4ebm

	- Tyre Coast Nature Reserve (Libano)
Organization	Proges
Sector	Ecosystem Based Management

- Communication & Regional Networking Manager
- Promotion of strategic and institutional synergies across the project region
- Highlight project achievement and lesson learned
- Development and promotion of communication contents, communication material and messages
- Support overall project communication and networking

[14.10] January 2019 – December 2020	
Employer	ANTEO
	Italy
Duty station	Italy, Biella
Position	Consultant for business social development
Organization	ANTEO <sup>5</sup> Cooperativa Sociale
Sector	Social Development
Turnover 2017	63M €
Work description	
<ul> <li>Support</li> </ul>	the organization in the processes of revision of its mission chart

- Draft a new fundraising strategy to support the development of the company
- Provide strategic support in the reorganization of the business to suit the development and expansion of activities across Italy
- Draft a plan for the development of the human capital of the organization
- Elaborate company's guidelines for the development of an internationalization strategy

[14.9] July 2017 – June 2019	
Employer	UNDP
	Egypt
Duty station	Egypt, Wadi El Rayan and Qaroun Protected areas (Fayoum),
	Wadi El Gemal Protected Area (Red Sea)
Position	Community Based Natural Resource Management (CBNRM)
	expert
Project title	Egyptian Italian Environmental Cooperation Project - EIECP
Donor	UNDP
Sector	Environment
Budget	3,9M USD
Reason for leaving	Project finished
Work description	
<ul> <li>Coordinate</li> </ul>	e and steer activities related to the establishment of Community

<sup>&</sup>lt;sup>5</sup> http://anteocoop.it

Based Natural Resources Management (CBNRM) schemes

- Design CBNRM modality
- Prepare work-plans for implementation of CBNRM
- Support implementation activities
- Review baseline, management plans and needs assessment
- Prepare reference schemes for the social, economic, institutional and ecological systems
- Design and execute participative analytical processes
- Monitor implementation of work plans and project activities

[14.8] August 2014 – March 2018	
Employer	CESVI
	Via Broseta 68/A – Bergamo, Italy – <u>cesvi.org 6</u>
Duty station	South Africa (Limpopo Province), Phalaborwa and Polokwane
Position	Project manager
Project title	Enhancing environmental sustainability, resilience to climate change and improved livelihoods for vulnerable communities in Limpopo Province through sustainable ecotourism development - <u>african-ivory-route 7</u>
Donor	European Union, CESVI
Sector	Environment
Budget	1,5M €
Reason for leaving	Project finished

- Project start up
- Establishment of legal frameworks (MOUs and agreements)
- Project work plan, targets and monitoring systems
- Strategic planning
- Enhancement of CBNRM in the framework of ecotourism development
- Design of activities, assignment of priorities to staff and human resource management
- Renovation of ecotourism infrastructure
- Introduction of green technologies and improvement of the business environmental and economic sustainability of the ecotourism business. Use or renewable energy, sustainable water management, waste management and recycling
- Environmental certification of ecotourism camps and introduction of environmental management
- Support, strengthening and development of a Public-Private-Community Partnership to develop the ecotourism sector in Limpopo
- Technical specifications for tenders and purchases
- Institutional activities, workshops and meetings
- Definition of training interventions

<sup>&</sup>lt;sup>6</sup> http://www.cesvi.org

<sup>&</sup>lt;sup>7</sup> http://www.africanivoryroute.co.za

- Fostering dialogue and institutional enhancement between communities, private sector and government institutions
- Marketing

CESVI
Via Broseta 68/A – Bergamo, Italy – <u>cesvi.org</u>
IUCN, South Africa Regional Office
<b>Regional</b> (Extensive travel in the GLTP – Mozambique, South
Africa and Zimbabwe)
Programme director
Livelihood enhancement through transboundary natural
resource management in the Limpopo corridor (Limpopo
Transboundary Programme)
DGCS – Italian Ministry of Foreign Affairs (Directorate for
International Cooperation)
Environment
5,5M €
Project finished

- Project start up
- Establishment of legal and institutional framework at regional level
- Strategic planning
- Strategic direction
- Dialogue with stakeholders in the region
- Identification of key CBNRM opportunities and schemes for communities to enhance resilience by promoting transboundary interventions in the agriculture, livestock and tourism sectors in the GLTP buffer zone (Pafuri)
- Implementation of livelihood development actions in the sectors of agriculture, livestock and tourism with a regional focus
- Transboundary dialogue between institutions, organisations and local communities
- Dialogue and policy development at regional scale for transboundary management and integration
- Transboundary dialogue
- Regional integration in the framework of the development of 'Peace Park'
- Mobility and movement for tourist development and community development
- Development of tools to enhance planning and data management to support decision-making for the management of parks, protected areas, buffer zones and communal lands
- Support decision-making processes to benefit regional, national and local institutions dealing with sustainable development and environmental management
- Management of an international team for the implementation of programme activities

- Development of tools for data management and data collection to feed GIS

   Decision Support Systems
- Overview of communication and outreach activities
- Report to donors and stakeholders
- Budgeting and financial management

[14.6] 2007	
Employer	EVK2CNR
	Via San Bernardino, 145 – Bergamo – evk2cnr.org
Duty station	Bergamo, Head Office
Position	Business plan developer
Consultancy	Development of the business plan
	Strengthening the project management office
	Enlarging the donor basin
Sector	Management, institutional set up, internal organisations
Reason for leaving	Assignment completed
Work description	

- Liaising with Scientific Committee, Governance and Management Bodies, Staff and Consultants to re-define vision mission and objective of the organisation to address the rapid increase of activities abroad
- Preparation of a business plan
- Linking with donors and institutions globally
- Project design and submission of project proposals
- Linking with private sector and private donors
- Dialogue and relation with local stakeholders
- Promotion of events and workshops
- Support the Scientific Committee

[14.5] July 2006 – December 2008	
Employer	<b>CESVI</b> and HKKH Partnership (CESVI, EVK2CNR, ICIMOD, IUCN)
Duty station	Nepal, Kathmandu and Sagarmatha National Park
Position	Project manager
Project title	Institutional Consolidation for the Coordinated and Integrated Monitoring of Natural Resources towards Sustainable Development and Environmental Conservation in the Hindu Kush-Karakoram-Himalaya Mountain Complex
Donor	DGCS – Italian Ministry of Foreign Affairs (Directorate for International Cooperation)
Sector	Environment
Budget	2M €
Reason for leaving	Project finished
Work description	
Posoarch to su	inpart park management and for the improvement of the

- Research to support park management and for the improvement of the services in the tourism sector, including waste management
- Project implementation and overview of field activities

- Participatory tools in natural resource management and development of CBNRM
- Involvement of local communities in decision-making and development actions for enhancing sustainable tourism
- Eco-tourism development and tourist products development
- Regional integration through the concept of 'Peace Parks'
- Dialogue and relation with local stakeholders
- Reporting and communication
- Administration and logistics
- Relation with Donor and other partner organisations (IUCN, ICIMOD, EVK2CNR)

[14.4] 2002 – 2008	
Employer	UNA Consortium of Italian NGOs
	Via Desiderio, 26/a – 20131 Milan, Italy
Duty station	Italy with frequent missions in East Africa
Position	President
Donor	European Commission, Italian government, WFP (World Food Programme), OCHA (Office for the Coordination of Humanitarian Affairs), UNDP, UN-FAO, UNICEF, UN-HABITAT, private donors
Sector	Socio economic development; technical assistance; urban development and urban services; relief operations; agriculture; food security; water (rural and urban); livestock; public and private capacity building; fishery; health
Turnover	3M € / year
Reason for leaving	Moved abroad
Work description	
00	ordination and promotion of the UNA consortium involving six CESVI, Africa 70, ACRA, CESPI, GRT and CAST)
<ul> <li>Overview and (Kenya)</li> </ul>	l coordination of the East Africa regional office in Nairobi
Team leader	
<ul> <li>Steering institution</li> </ul>	utional and technical processes
<ul> <li>Legal representation</li> </ul>	ntative of the consortium

- Overview of activities implemented by the consortium in Somalia, Kenya, Sudan and Tanzania
- Coordination between member organisations
- Contacts with donors and beneficiaries in the countries of operation
- Responsible for the consortium policy
- Responsible for strategic planning, human resources, budget and management

[14.3] 2002 – 2006	
Employer	CESVI

	Via Broseta 68/A – Bergamo, Italy - <u>cesvi.org</u>		
Duty station	Italy with frequent missions abroad		
Position	Vice-President		
Donor	Governments, European Commission, UN agencies		
Sector	Environment, Agriculture, Education, Health, Social,		
	emergency		
Reason for leaving	Moved abroad		
Work description			

- International Relations with Donors, Cooperation Agencies and Development Bodies
- International advocacy for sustainable development
- Participation and representing the organisation in major international events and forums
- Representative of the organisation in international and European networks: Alliance 2015, EuroStep, EuronAid, Voice
- Strategic planning and project promotion
- Drafting of a framework contract and internal regulations for human resource management

[14.2] 1986 – 2002				
Employer	CESVI			
	Via Broseta 68/A – Bergamo, Italy – <u>cesvi.org</u>			
Duty station	Italy with frequent missions to field offices abroad			
Position	Director			
Donor	Governments, European Commission, UN Agencies			
Sector	Environment, Agriculture, Education, Health, Social,			
	Emergency, Training			
Turnover	20M € / year			
Reason for leaving	Moved to other responsibilities within the organisation (Vice-			
	President)			
Work description				

Work description

- Head of Development and Emergency Projects
- Relations with counterparts and partners
- Project promotion, planning and implementation
- Monitoring of performances and budgeting
- Coordination of the desks responsible for Latin America, Africa, Asia and Eastern Europe
- Relation with Donors and Public Institutions in several countries
- Responsible of administration and financial departments
- Responsible for Human Resources
- Extensive travel across the globe for monitoring and institutional relations

#### [14.1] 1982

Employer	Europizzi			
	Via Provinciale – Urgnano, Italy <u>europizzi.it</u> <sup>8</sup>			
Duty station	Italy			
Position	On the Job training			
Sector	Waste water treatment plant			
Work description				
<ul> <li>Intern to the chemistry department</li> </ul>				
Waste Water treatment				
Water quality control				

- Water chemical analysis
- Chemical department related tasks

15. Experience abroad (#	professional	assignmen	ts in bold)
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Albania, Argentina, Belgium, Bosnia, Botswana, Brazil, China, Croatia, Denmark, Ecuador, Egypt, Ethiopia, France, Germany, Greece, Guadalupe, Holland, Ireland, Kenya, Kosovo, Lesotho, Martinique, Mexico, Morocco, Mozambique, Namibia, Nepal, North Korea, Pakistan, Paraguay, Peru, Portugal, Singapore, St. Lucia, St. Martin, St. Barth, St. Vincent and the Grenadines, Somalia, South Africa, Spain, Switzerland, Thailand, United Kingdom, Uruguay, USA, Venezuela, Vietnam, Zimbabwe

#### 16. Computer and tools

- In-depth understanding and use capabilities of GenAl technologies
- Design of AI Agents and Assistants
- Prompt-engineering
- Operative systems: Mac OS, Windows, iOS, Android
- Office applications (Outlook, Excel, Word, PowerPoint, Access, Adobe Suite, Browsers, FTP)
- Planning and management tools (Visio, OmniPlan, Project)
- Productivity tools, time and task management (OmniFocus, OmniOutline, OmniGrapple, Scrivener, Scapple)
- Social Network Analysis (Gephi)
- Image and video editing
- Programming skills (VB and Office VB)
- Data Management Systems and Relational Databases (SQL)
- Web development and web management (HTML, WordPress)
- Statistic and geographical analysis (R, SPSS, QGIS)

#### 17. Other skills and experiences

• Skipper and keen sailor

<sup>8</sup> https://www.europizzi.it/

- Between 2008 and 2009, planning, organizing, and leading to the successful completion of building my one-off custom-made aluminium sailing boat (13,6 mt.)
- Planning, preparation, organizing, and skippering of my boat across the Atlantic between 2019, 2020, and 2022
- Kayaker. In September 2023, I made the circumnavigation of Sardinia.
- Paragliding
- Diving

#### 18. Other information

- Founder of www.AlSapiens.ai
- Founder of CESVI (cesvi.org)
- Founder of UNA, a consortium of NGOs
- Member of the IUCN World Commission on Protected Areas

#### 19. Licences

- Italian Driving Licence (A and B)
- International Driving Licence
- Boating Licence (up to 24 meters, sailing and engine vessels)
- Scuba Licence (up to 30 metres)
- Paragliding Licence

#### 20. Publications

- Dilva Terzano, Ian Kotzé, Christo Marais, Silvio Cianciullo, Alessio Farcomeni, Paolo Caroli, Luca Malatesta & Fabio Attorre; Environmental and anthropogenic determinants of the spread of alien plant species: insights from South Africa's quaternary catchments. <u>https://doi.org/10.1007/s11258-018-0795-5</u>
- Franco Salerno, Gaetano Viviano, Emanuela C. Manfredi, Paolo Caroli, Sudeep Thakuri, Gianni Tartari, Multiple Carrying Capacities from a management-oriented perspective to operationalize sustainable tourism in protected areas, Journal of Environmental Management, Volume 128, 2013, Pages 116-125, ISSN 0301-4797. <u>https://doi.org/10.1016/j.jenvman.2013.04.043</u>.
- Amatya, Laxmi Krishna, Cuccillato, Emanuele, Haack, Barry, Shadie, Peter, Sattar, Nikhat, et al.; "Improving Communication for Management of Socialecological Systems in High Mountain Areas"; Mountain Research and Development, 30(2): 69-79. 2021. http://www.jstor.org/stable/mounresedeve.30.2.69
- Franco Salerno et al.; "Experience With a Hard and Soft Participatory Modeling Framework for Social-ecological System Management in Mount Everest (Nepal) and K2 (Pakistan) Protected Areas"; Mountain Research and Development 30(2): 80–93. 2010. <u>https://doi.org/10.1659/MRD-JOURNAL-D-10-00014.1</u>
- Paolo Caroli, Daniele Panzeri, Barry Haack, SAGARMATHA NATIONAL PARK (MOUNT EVEREST) VISITOR SURVEY AND ANALYSIS (EVEREST VISITOR SURVEY),

Tourism Review International, Vol. 17, pp. 115–129, 2013. https://doi.org/10.3727/154427213X13728688260956

- Daniele Panzeri; Paolo Caroli; Barry Haack; "Sagarmatha Park (Mt Everest) porter survey and analysis"; Tourism Management; Volume 36, June 2013, Pages 26–34; Elsevier. <u>https://doi.org/10.1016/j.tourman.2012.11.003</u>
- Paolo Caroli; Enrica Collotti Pischel; "Esiste ancora un terzo mondo?"; Franco Angeli; Milano; 1992. https://www.francoangeli.it/Ricerca/Scheda Libro.aspx?ID=3877
- Paolo Caroli; "La Storia nel Cassetto, documento sulla realtà dell'Apartheid"; Edizioni CESVI; Bergamo; 1991

#### 21. References

#### **Mohamed Elewa**

Manager of the project "Green Sharm El-Sheikh" United Nations Development Programme (UNDP) Mobile: +20.100 001 1377 E-mail: <u>m.elewa@greensharm.org</u>

#### Yousria Hamed

Manager of the project "Green Hurghada" United Nations Industrial Development Organization (UNIDO) Mobile: +20.10 6162 6327 E-mail: <u>hamedyousria@yahoo.co.uk</u>

#### **Michele Bertola**

Monza Municipality, Italy Director Tel: +39.348.9016453 E-mail: <u>mic.bertola@gmail.com</u>

#### Alfredo Guillet

Past Referee for the Environment Central Technical Unit – DGCS UTC Ministry of Foreign Affairs – ITALY Tel: +39.339.2165708 E-mail: <u>alfredo.guillet@gmail.com</u>

# **Guy Preston**

Past National Programme Leader Natural Resources Management Programmes Working for Water • Working on Fire • Working for Land • Working for Forests • Eco-Furniture Factories Co-chairing: Working for Energy • Working for Wetlands • KwaZulu-Natal Invasive Alien Species Programme Department of Environmental Affairs – South Africa Tel: +27.21.4412700

E-mail: <u>gpreston@mweb.co.za</u>

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